

April 29, 2025

CITY OF CORPUS CHRISTI





## General Fund Budget Overview



#### **Overview of Budget Development Process**



- 1. Constantly monitor revenues and historical trends
- Monthly review with City Manager of budget-to-actual by Department
- 3. Annual Comprehensive Financial Report (prior year)
- 4. Re-estimate the current fiscal year
- 5. Consider economic conditions and other factors
- 6. Develop (and continue to refine) assumptions
- Identify your starting point (revenues/resources available)
- 8. Prioritize expenses based on revenues/resources available

#### City Fund Types – Where do the funds come from?

Property Taxes, Industrial District In-Lieu, Sales Tax, Franchise Fees, Services, Fines, Permits, Licenses

General Fund





Revenue from departments in other funds for services provided

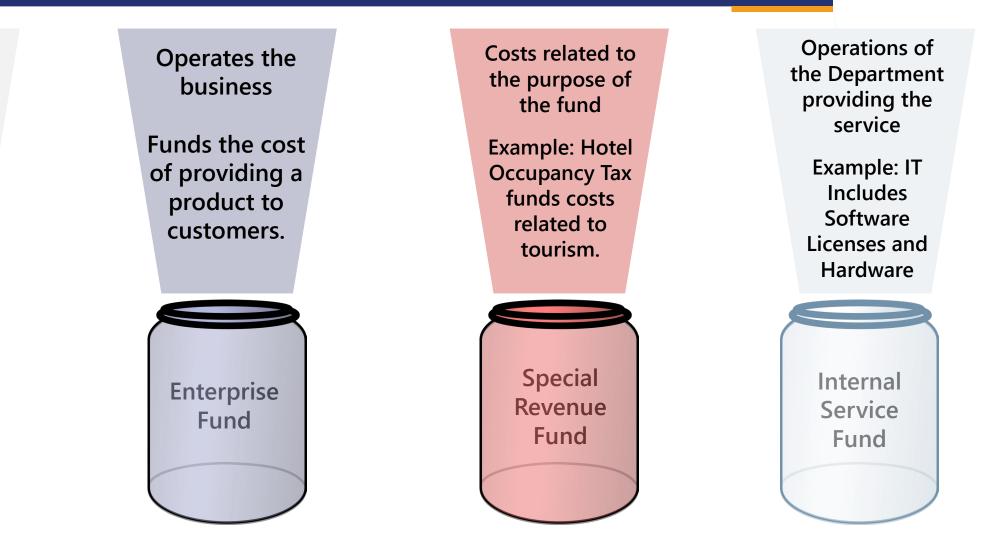
Includes: Procurement, IT, Fleet, etc.



#### City Fund Types – How are the funds utilized?

Day-to-Day general operations Example: Public Safety, Parks & Rec, Libraries, Health, General Government Administration

General Fund

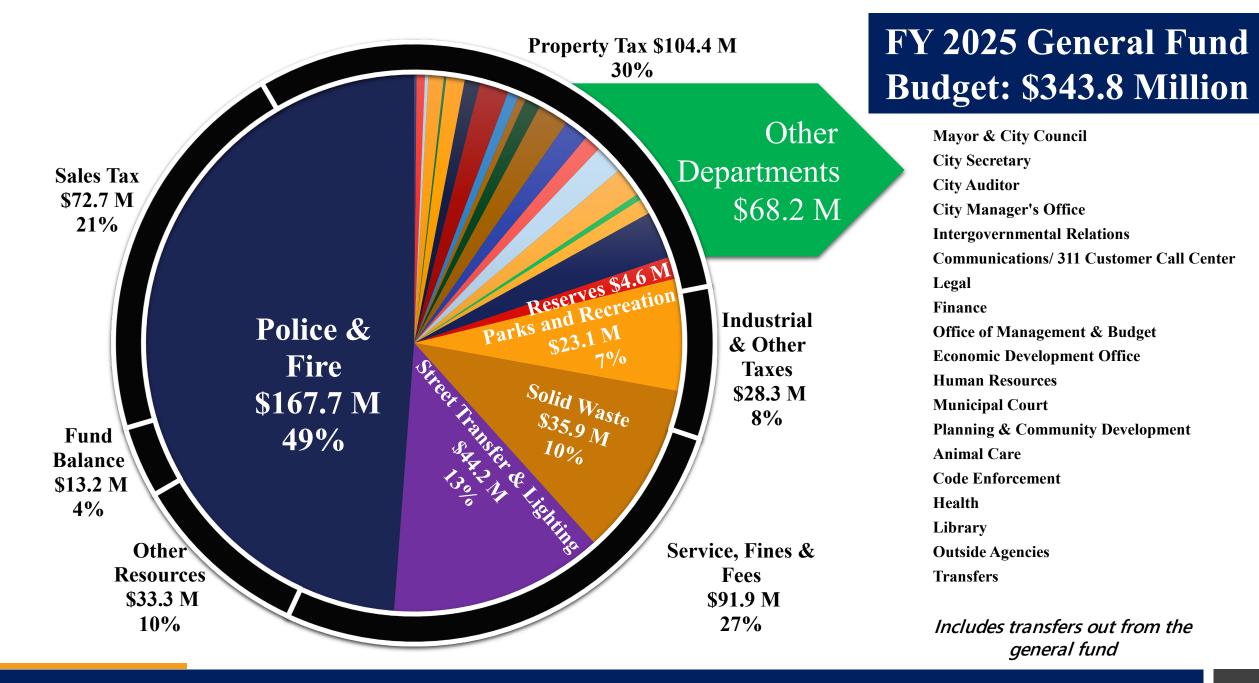


#### Focus for Today – General Fund



- Revenues
- Fund Balance and Reserves
- Expense Assumptions
- Looking Forward
  - State Legislation
  - Federal Policy







#### Revenues



Prepared by the Office of Management and Budget

	City Tax Rate	Homestead Exemption	Over-65 / Disabled		
FY 2023	\$0.620261	10%-\$5,000 Min	\$50,000		
FY 2024	\$0.599774	10%-\$5,000 Min	\$50,000		
FY 2025	\$0.599774	20%-\$5,000 Min	\$62,500		

As a result of the tax relief provided through increased exemptions, the General Fund revenue is reduced by approximately \$12M annually.

> *Since 2020 the City tax rate has decreased 4.6¢*

# **Property Tax**

Substantial Relief to Families and Seniors

30%



# Property Values are determined by the Chief Appraiser at the Nueces County Appraisal District (NCAD)

January 1 is the Property Value Snapshot (properties are valued at this point in time)

April 1 (single-family residence) and May 1 (all others) Notice of Appraised Value sent

April 30 Preliminary values are typically received

July 25 Certified values due from NCAD

October 1 Nueces County Tax Assessor sends out property tax bills

January 31 Property Tax due

#### Property Tax: Existing vs. New





The No-New-Revenue tax rate is based on existing property value; it effectively produces the same revenue as last year

M&O property tax revenue is capped at 3.5% increase year over year

 Calculated by taking the No-New-Revenue rate and adding 3.5% to arrive at the Voter-Approval rate



Value of new property is not included in the No-New-Revenue rate calculation

First year's value becomes their base value for future years

- New property added to the roll
- Property purchased in the prior tax year

#### **Property Tax Assumptions FY 2026**

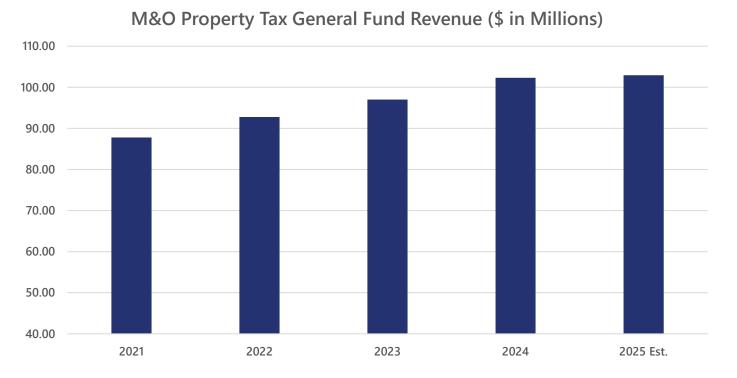
- 1. Assumes 0.5% growth on existing property values
- 2. Assumes 2.0% growth due to new property values
  - The City has added an average of \$641M in new value annually, or 2% of total certified values (2020-2024 tax years' average)
- 3. Overall assumption is 2.5% revenue growth over FY 2025

New value offset by:

- Increased exemptions
  - Homestead and Over-65 / Disabled
  - Circuit Breaker
- Properties reclassified from taxable to tax-exempt
  - Corpus Christi Housing Authority purchase of apartments
  - Two Power Plants purchased by CPS



#### Property Tax Revenue (General Fund)



- 6% growth in FY 2022
- 5% growth in FY 2023
- 5% growth in FY 2024
- 1% growth estimated in FY 2025

2.5% growth assumed for FY 2026



#### **Property Tax Rate**

Adopted Tax Rate per \$100 Valuation



Tax rate reduced by \$0.04649 since 2020

FY 2019 – increased tax rate by \$0.02 and dedicated it to Streets

FY 2020 – increased tax rate by \$0.02 and dedicated it to Streets

FY 2024 – tax rate decreased to a rate lower than FY 2018

- FY 2025 Adopted Tax Rate = \$0.599774
  - Highest rate allowable without a vote was \$0.644212 (Voter-Approval rate plus the unused increment of \$0.022957)
  - Revenue foregone by keeping tax rate at \$0.599774 is \$12M

Forecast assumes NO change in the tax rate



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#### Payment In-Lieu of Tax (PILOT) Assumptions

Basic Industrial District Terms were renegotiated in FY 2024 and are effective for FY 2026 collections

- The value of Land is paid at 100%
- The value of Improvements is paid at 62.5% in FY 2025 and will increase to 74.5% in FY 2026.
- New term is 15 years with an anticipated value to the City of \$120M
- 69 IDA participants

8%

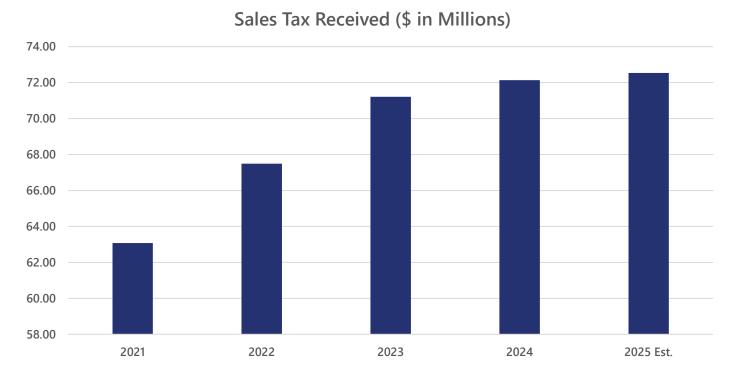


- Estimated revenue for FY 2025 is \$26.7M
  Forecast for FY 2026 is \$35.7M
  - Forecast assumes no property value growth and no tax rate change

General Fund receives 90% Street Maintenance Fund receives 5% Residential Street Reconstruction Fund receives 5%

#### Sales Tax Received by Year





21%

- 7% growth in FY 2022
- 6% growth in FY 2023
- 1% growth in FY 2024
- >1% growth estimated in FY 2025

No growth assumed for FY 2026



## Expenses



#### **Cost Assumptions**

- 1. No additional funding from the General Fund required to maintain Street funding levels
  - \$4.5M / Yr of new Type B funding for arterials and collectors
  - \$35.0M residential street voter-approved bond funding
- 2. \$0.9M for Police Collective Bargaining (Year 3 of 4)
- 3. \$1.5M for Fire Collective Bargaining (Year 2 of 4)
- 4. \$2.0M for merit increase (3% average) for 3,000 Civilian employees
- 5. \$13.0M for increase in Health Benefits contributions
- 6. \$1.5M for 10% increase to commodities and equipment due to inflation
- 7. Other potential mandated increases for support completed bond programs









#### Reserves



#### Change in General Fund Reserves (Fund Balance) General Fund Reserves vs. Reserve for Major Contingencies (\$ in Millions) 120 100 80 60 40 20 2021 Actual 2022 Actual 2023 Actual 2024 Estimated 2025 Budgeted Ending Fund Balance

- Budgeted Fund Balance is \$67.5M
  - \$66.1M is to meet Financial Policy requirement of 20% reserve
  - \$1.4M is considered unreserved

- Chart demonstrates planned drawdown utilized for:
  - Streets
  - Public Safety equipment
  - Quality of Life Amenities



#### Forecast





Revenues (\$ in Millions)	FY24	Actuals	FY25	Estimate	FY26	Forecast
Property Tax	\$	103.8	\$	102.9	\$	105.5
Industrial District		20.5		24.1		32.1
Sales Tax		72.1		72.5		72.6
Franchise Fees		13.9		13.7		13.5
Public Safety		17.6		18.2		19.3
Solid Waste		52.5		47.1		46.5
Interest on Investments		8.7		4.0		4.1
Oil & Gas Leases		3.0		4.0		4.3
TASPP		0.8		0.9		0.9
Other Revenues		31.1		42.1		42.7
Total Revenues	\$	324.0	\$	329.5	\$	341.5



Expenses (\$ in Millions)	FY24	Actuals	FY25	5 Estimate	FY26	6 Forecast
General Government	\$	35.1	\$	33.1	\$	34.5
Public Safety		167.0		181.0		178.4
Health, Library, Parks, Solid Waste		66.6		69.9		71.6
Transfer to Street & Res Street Fund		46.1		38.2		31.9
Refund IDA		-		-		-
Police CBA		-		-		0.9
Fire CBA		-		-		1.5
Merit Increases		-		-		2.0
Commodities increase 10% (Tariffs)		-		-		1.5
Other Expenses		24.6		30.4		29.4
Total Expenses	\$	339.4	\$	352.6	\$	351.7



	FY26 Forecast		
Beginning Balance (\$ in Millions)	\$	73.5	
Total Revenues		341.5	
Total Funds Available		415.0	
Total Expenses		351.7	
Ending Balance	\$	63.3	

Reserve for contingencies @ 20%	70.3
Unreserved Fund Balance over 20%	(7.0)



## Looking Forward



#### **Planning for a Balanced Budget**



Communicate early and often with City Leadership

Meetings with departments to review monthly financial reports

Review monthly financial reports with the City Manager and Executive Leadership Team

Provide Quarterly financial updates to City Council

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February: asked departments to critically analyze operations for efficiencies and opportunities for savings



March: General Fund and Internal Services Funds tasked with identifying funds equivalent to 10% of their budget by reviewing the following: Revenues – Are we charging appropriately for services? Expenses – Are we operating efficiently?

Expenses – Are there programs that are not core services provided to the citizens that we should end?

#### State Legislation

State Legislation may have a budgetary impact on the City

- > HB 19: Limitations related to local debt
- HB 9: Increases exemption for Business Personal Property (BPP) to \$250,000 from \$2,500
- HB 134: Change to sourcing of local sales tax, including destination sourcing in certain situations







City staff are working closely to monitor the impact of changes at the Federal level

- Tariffs Assumed a 10% increase on Commodities & Capital Outlay (Vehicles, Equipment, IT Hardware)
- Grant Funding

#### FY 2026 Budget Roadmap





Prepared by the Office of Management and Budget



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